

BROWN COUNTY RFP INMATE PHONES & VIDEO

AUGUST 2025



POINT OF CONTACT:

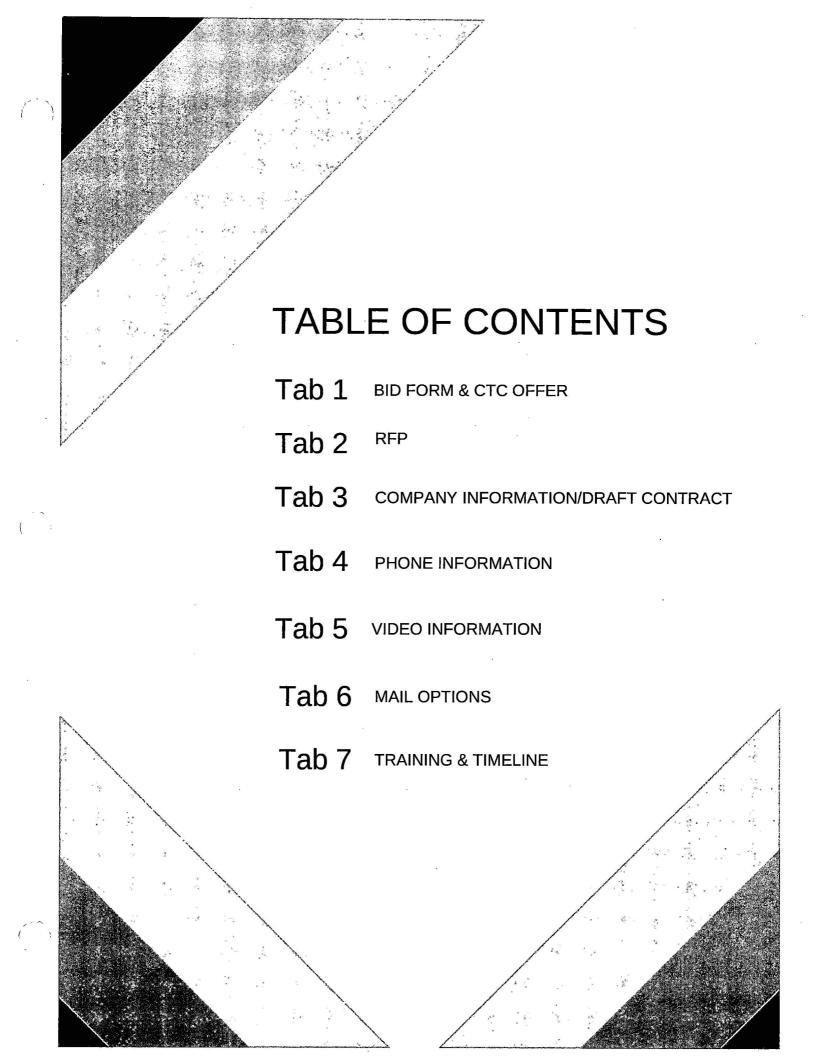
BRANDON COTTON

(469) 395-8714 Bcotton@citytelecoin.com

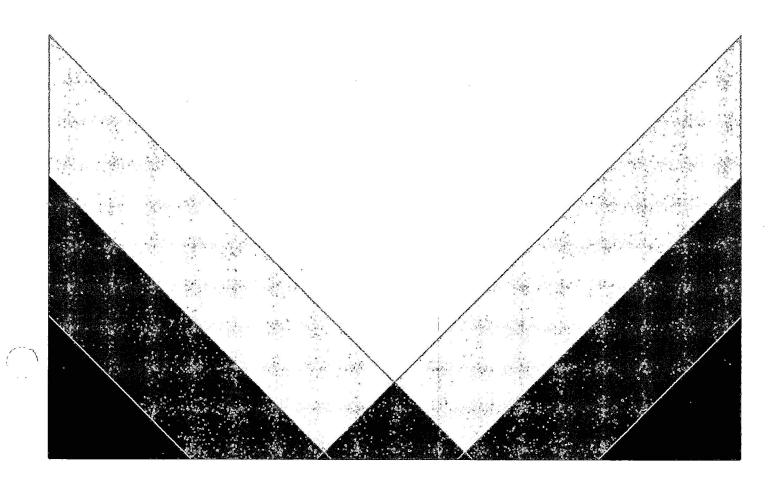


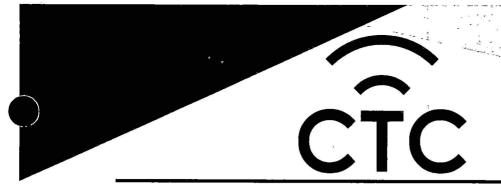
Since 1986, City Tele-Coin has provided the corrections industry with technology for inmate communications. CTC continues to advance in technology and provide the latest platforms to hundreds of facilities across numerous states. We pride ourselves on customer service.

Customer service is key to keeping facilities operating smoothly and all technology working properly.



BID FORM & CTC OFFER





August 2025

Brown County Sheriff's Office 1050 W Commerce Brownwood, TX 76801

To Whom it May Concern:

I would like to take the time to express how much of an honor it would be to continue to serve as the Inmate Communications provider at the Brown County Jail. At CTC, we strive to provide the latest technology to our customers. As a family owned business with our own in-house development team, we eliminate the need to rely on third party companies. We write our own software and design our own hardware which gives us the opportunity to customize features to better fit your needs.

We provide live operators who will promptly address any and all concerns whether it's the Brown County facility, the customer, or the inmate calling in. With CTC, there is no risk and no need to wonder if you're making the right decision because we are already proven and, unlike many of our competitors, we do not make promises on things we cannot deliver.

The proposal we have offered Brown County, Texas will remain valid for one hundred and eighty (120) days subsequent to the date of the proposal opening and thereafter in accordance with any resulting contract between CTC and the County. Not only does CTC meet all of the terms and conditions of this RFP, CTC shall comply with all of the provisions stated in this RFP.

Thank you for your consideration,

Bada Citta

BRANDON COTTON

(469) 395-8714 Bcotton@citytelecoin.com

VENDOR INFORMATION SHEET

Company Name

City Tele-Coin Company, Inc.

Mailing Address

4501 Marlena Street

Bossier City, LA 71111

Email Address

bcotton@citytelecoin.com

Phone Number

Brandon Cotton - (469)395-8714

Fax Number

n/a

SIGNATURE

Name & Title Authorized to Sign Bid (Print or Type)

Signature

Brandon lotton - Solro Re

STATEMENT OF QUALIFICATION

The following statements relating to experience and general qualifications of the proposing firm as submitted in conjunction with the Request for Proposal, as part thereof, accuracy of information is guaranteed by the proposing firm and included in the evaluation of the proposals.

Name and Address of Proposing Firm:

City TeleCoin

4501 Marlena Street

Bossier City, LA 71111

Telephone: (469)395-8714 - Brandon Cotton

Email: bcotton@citytelecoin.com

CTC provides more in depth Company information in Tab 3 (Company Information)

- 1. Number of years proposer has been in this business: 39
- 2. Proposing firm must have satisfactorily completed or currently maintained FIVE (5) contracts of similar size in the last five (5) Years.
 - a) Business Name: Ochiltree County Sheriff's Office

Contact Name: Sheriff Bouchard 806-202-0210

Telephone number: 806-202-0210

b) Business Name: Yoakum County Sheriff's Office

Contact Name: Sheriff Whitfield

Telephone number: 806-215-4208

c) Business Name: Kleberg County Sheriff's Office

Contact Name: Sheriff Kirkpatrick

Telephone number: 361-219-5376

d) Business Name: Bee County Sheriff's Office

Contact Name: Sheriff Aguirre

Telephone number: 361-222-9156

e) Business Name: Moore County Sheriff's Office

Contact Name: Sheriff Hightower

Telephone number: 806-922-8304



INITIAL PROPOSAL

FOR BROWN COUNTY, TEXAS

OVERVIEW

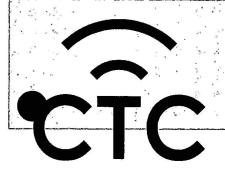
City Tele-Coin (CTC) is pleased to present our Initial Proposal for inmate communication services. The previous requirements under the Martha Wright-Reed Act have been withdrawn by the FCC until 2027. During this time, the FCC is actively reviewing and rewriting the guidelines originally outlined in the Act. Because the FCC has withdrawn the order, we are currently allowed to pay commissions on phone and video usage along with messaging and media app usage; allowing you to generate a revenue on all services provided.

CTC is committed to offering the best products available in the industry and providing the most revenue-generating technology for our counties. All services provided by CTC to Brown County—cluding Safety, Security, Storage, Remote Mail Scanning, and Law Library access — will continue be offered free of charge to the County.

Should any further changes arise, we are fully committed to renegotiating terms in good faith to align with any newly issued FCC guidelines. A draft contract is included at the end of this RFP for further clarification.

SERVICE PROVIDED	RATE	COMMISSION
Standard Calling	\$0.21/per min	68%
International Calling	\$0.50/per min	68%
Remote Video Visitation	\$0.25/per min	35%
Messaging	\$0.25/per message	35%
Photo Message	\$0.25/per message	35%
Media App	\$0.05/per min	10%

Standard Calling includes: IntraLata, Intrastate, Local Calls, Long Distance We currently offer block times for Media usage at Brown County (detailed in the following page).



INITIAL PROPOSAL

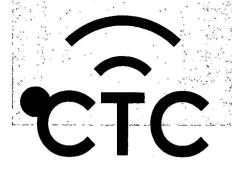
FOR BROWN COUNTY, TEXAS

OVERVIEW

CTC introduces block time options for Media Apps, allowing inmates to buy time bundles at a discounted rate instead of paying for each minute separately.

Here's a breakdown of the block times for Media Apps, detailing the rates and per-minute charges.

TIME BLOCKS	RATE	PER MIN CHARCE	COMMISSION
1 Hour	\$2.85	\$0.04/per min	10%
24 Hours	\$14.95	\$0.01/per min	10%
72 Hours	\$22.95	\$0.0053/per min	10%
7 Days	\$29.95	\$0.0029/per min	10%
30 Days	\$69.95	\$0.0016/per min	10%



INITIAL PROPOSAL

FOR BROWN COUNTY, TEXAS

TECHNOLOGY ENHANCEMENT BONUS

With the FCC's recent decision to withdraw the Martha Wright-Reed Act until 2027, inmate communication providers are no longer required to charge for services related to Safety, Security, Storage, Remote/Onsite Mail Scanning, and Law Library access. Previously, the FCC considered providing these services at no cost as an in-kind payment, but this is no longer the case under the current guidelines.

As a result, CTC is able to continue offering all of these services free of charge to Brown County. In addition, the Technology Enhancement Bonus will provide pproximately \$108,000 for Mezzanines and the yearly visitation link charge.

Below is a chart that outlines the amount and timeline for this Technology Enhancement Bonus.

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This bonus is meant to be used for the purchase of Mezzanines.	\$52,000
This bonus is to be used for Visitation Link subscription.	\$14,000/yearly